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CHICAGO LEADERS IN LAW

Business Law Troubleshooters

When entrepreneurs and business leaders need exceptional legal expertise and strategic advice, they turn to **Wiczer Sheldon & Jacobs, LLC**.



"We take the time to get to know our clients and their unique needs which enables us to identify potential legal issues long before they can become serious problems for our clients," says attorney Elliot Wiczer, owner and managing partner of Wiczer Sheldon & Jacobs, LLC. "We handle clients' everyday business law needs, including financial transactions and commercial litigation, but we also help clients with more esoteric legal topics. This can be anything from strategic business planning to venture capital negotiations or mergers and acquisitions. We're solution finders and problem-solvers."

As a boutique law firm specializing in the needs of entrepreneurs and small and medium-sized businesses ("SMBs"), Wiczer says that the firm isn't interested in being a volume business. Their focus is on serving their clients with both day-to-

"When our clients need something, we want them to feel like they can just pick up the phone and talk to us," Wiczer says. "We don't charge for answering questions on a brief phone call or quick email. If our clients want to get our perspective on something, or to see if we can help fix a given problem, we're always available. Even if we can't handle what they need for some reason, we know how to get them to the right place."

Working with SMBs and entrepreneurs requires a certain amount of agility and flexibility, Wiczer notes, as client needs are always changing. Working with innovators also means that the firm regularly encounters unusual or highly complex issues that require a deeper understanding of the nuances of business law. For Wiczer, this is where his firm truly shines.

"We work with a lot of entrepreneurs, and often these business and legal practices are new to them," he says. "These are smart people, and they usually pick these concepts up quickly. Where they need help is avoiding problems that they don't even know they should be watching out for."

When clients work with Wiczer Sheldon & Jacobs, they aren't just hiring another firm providing outside counsel or commercial litigation services. They're hiring an agile, dedicated team of problem solvers that can help with the legal aspects of their business. No matter what issues they encounter, the team has the expertise to deal with them.

day legal advice and long-term strategic planning. This personal approach allows the firm to build strong client relationships, establishing a foundation of genuine trust.

“Our clients love us because we’re always ready to help them work through problems to find solutions,” he says. “That’s truly the essence of the work we do. Everyone jokes that lawyers are expensive, but real solutions are hard to buy.”



FROM LEFT: Brian S. Feldman, John M. Sheldon, Elliot S. Wiczer, Michael S. Jacobs, Jake B. Thygesen

WICZER SHELDON & JACOBS, LLC concentrates its practice in the areas of mergers and acquisitions and other commercial transactions, commercial and residential real estate transactions, general litigation, civil appeals, real estate litigation, community association law, employment and labor law, contract formation and estate planning and probate. We appreciate your business and look forward to continuing to service your legal needs.

June, 2022

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